

# Simplifying Video Cloud Storage and Management

ADI Cloud Storage powered Seagate LYVE simplifies the process for traditional Systems Integrators and End-Users to embrace off-site Cloud Storage via a hybrid On-premise/Cloud model for Video Surveillance. We have eliminated the need for any proprietary on premise hardware allowing end-users to leverage their legacy hardware investment.



#### CLOUD VIDEO STORAGE

An on premise first (OPF) storage model to leverage deployed IP Surveillance systems with zero hardware replacement, ADI Cloud Storage powered Seagate LYVE is a Windows based file system driver that is preconfigured to send video content to the cloud based on parameters defined within premise based Windows VMS. We eliminate the need for an Integrator or End-User to create or manage their own Cloud Account with our preconfigured solution and partnership with Seagate Lyve Cloud - an edgeto-cloud mass storage platform from Seagate<sup>®</sup>.

### SEAGATE LYVE<sup>™</sup>Cloud



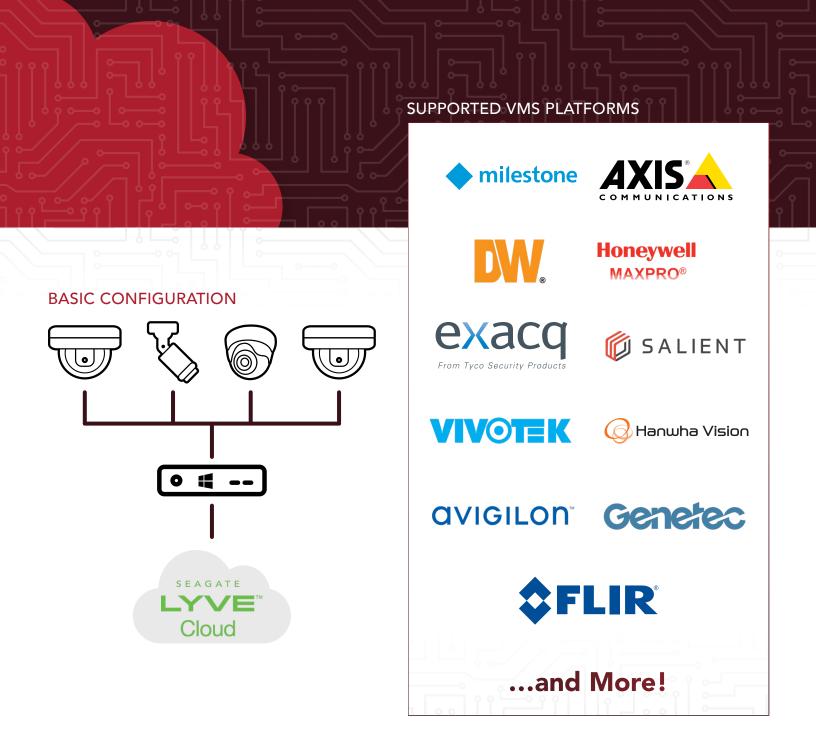
#### LEVERAGE LEGACY DEPLOYED HARDWARE

ADI Cloud Storage powered Seagate LYVE allows Integrators and End-Users to gradually migrate to Cloud Storage while at the same time leveraging legacy hardware (without rip & replacing or installing proprietary on-premise devices). We use Tiger Surveillance Bridge which is a Windows File Driver that resides within the Windows OS of a wide range of Windows Based VMS/NVR platforms, once configured it sends select content directly to Seagate Lyve. All configured locally on the NVR based on the requirements of the End-User and how much they want to migrate to Cloud storage.



#### USAGE BASED BILLING MANAGEMENT PLATFORM

An invaluable aspect of our offering is our backend usage monitoring, billing, and management platform. In the case of the Cloud Storage, it is sold on a per TB amount. In addition, many competitors charge ingest (upload) and egress (download) fees associated with the cost of storage making it difficult to predict your total monthly costs. Video Surveillance content is constantly being uploaded and downloaded, that's why our pricing model is based on a fixed monthly price per TB of Storage without any ingest or egress fees, simplifying the Integrators ability to quote and sell Cloud Storage.



## ADI PRO CLOUD STORAGE POWERED BY SEAGATE LYVE PRICING

Item Number	Description	ADI Integrator Price	MSRP
FC-SROTSF	Cloud Storage Server Set up Fee	\$299.99	\$399.99
FC-SR1TB	Price Per TB of Monthly Cloud Storage	\$15	\$19.99

